

Objectives



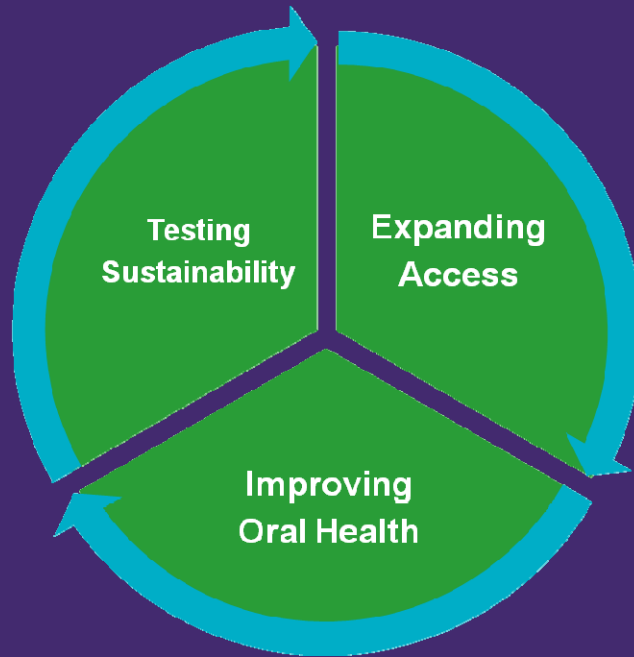
- Tell the story of how we got to where we are
- Illustrate our process of integrating dental hygienists onto medical teams
- Describe our progress towards reaching our goals



Colorado Medical-Dental Integration

- Delta Dental of Colorado Foundation
- Five-Year Initiative
- Launched in 2014
- \$3.3 million in funding
- Integrates dental hygienists in medical practices to provide preventive services





Project Goals



Our Vision

Access

Sustainability

Improve Oral Health

Integrate

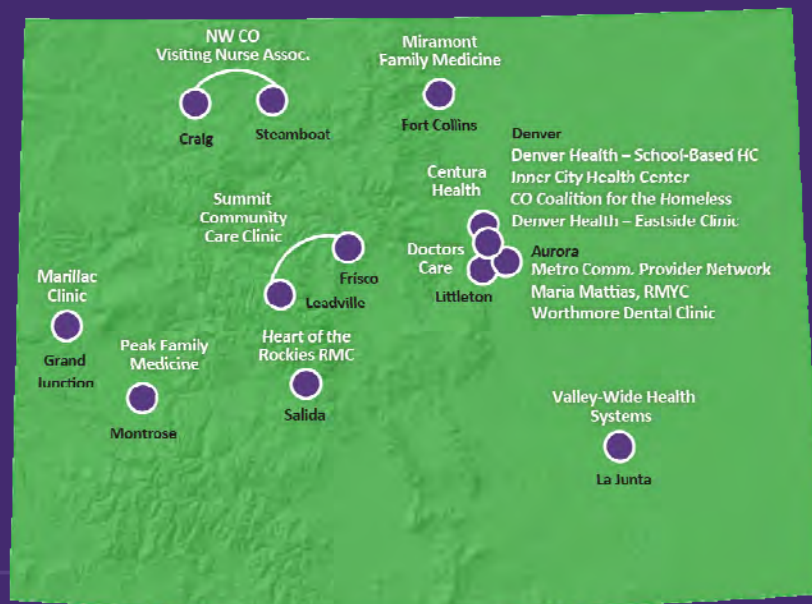
Innovate

Expand

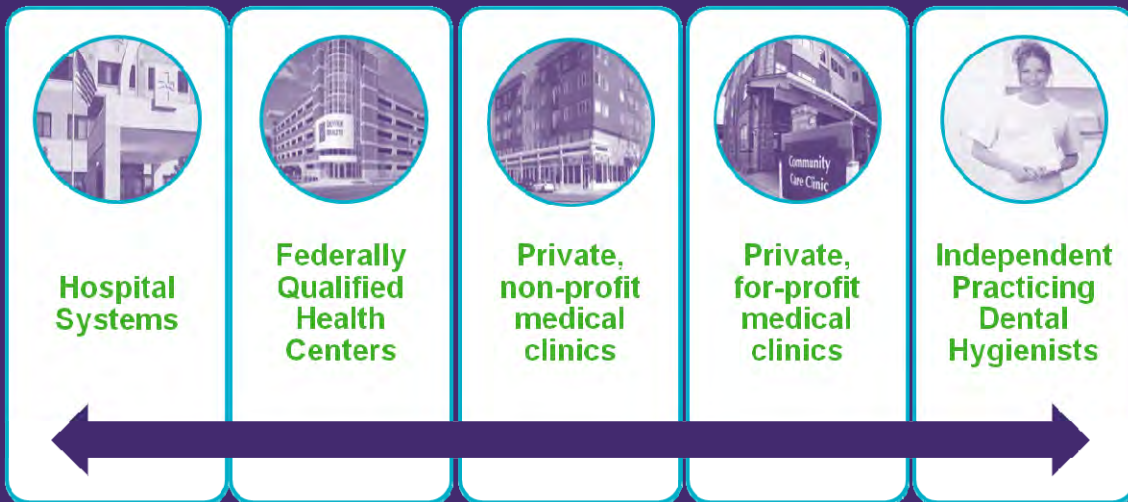


What makes CO MDI different?

- Full-scope dental hygiene care
- Integrated, team-based care
- Extension of medical team and dental home

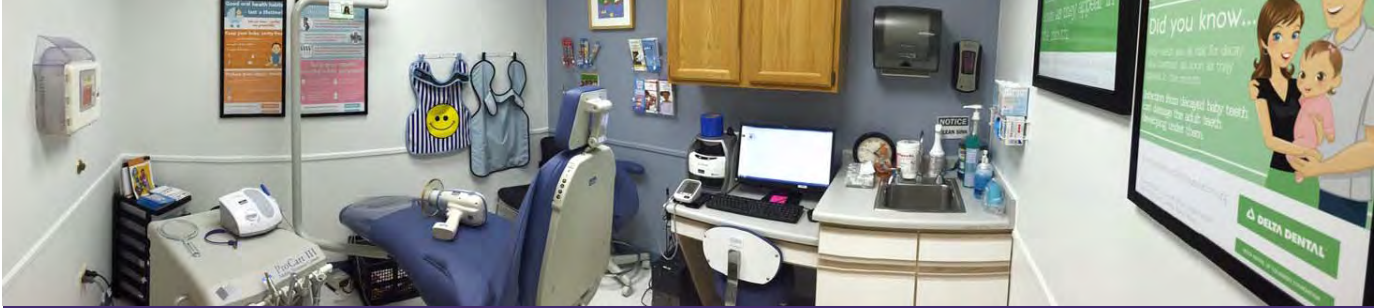


Colorado



Grantee Practice Type





- Development of built space with dental hygiene equipment
- Hiring of “right” dental hygienist
- Credentialing of dental hygienist
- Relationship with dentist
- IT support
- Billing support



Start up—lots of technical assistance

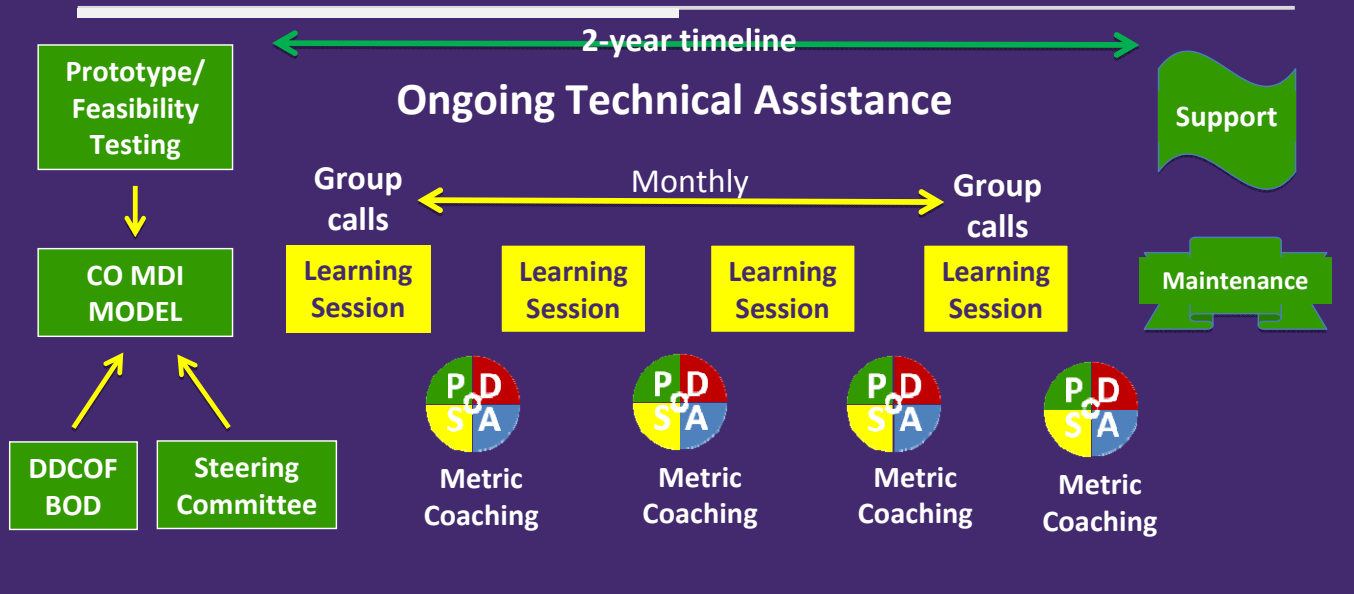


Practice coaching for success

- Support clinics in reaching goals
- Coach to build integrated models
- Clinic-level metrics used in coaching
- Financial metrics used to achieve sustainability



Practice Transformation



Ongoing Technical Assistance

- Anything needed to achieve fidelity to model
- Workflow development
- Equipment questions
- Billing issues
- Overcoming unanticipated obstacles



Dental Hygiene Group Calls

- Risk assessment
- Self-management goal setting
- Managing referrals
- OSHA regulations
 - Equipment
 - Workflows
- Work environment
- Sharing ideas
- Challenges/solutions



Monthly Group Calls

Dental Hygiene Group Calls

- Risk assessment
- Self-management goal setting
- Managing referrals
- OSHA regulations
 - Equipment
 - Workflows
- Work environment
- Sharing ideas
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Administrative Group Calls

- Hiring
- Onboarding/Credentialing
- IT challenges
- Workflows
- Provider Buy-in
- Billing
- Challenges/solutions



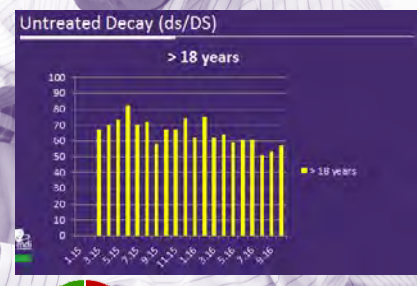
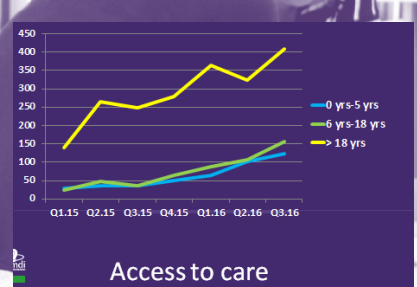
Monthly Group Calls



Full day with preceding dinner
 Launch: Inspirational speaker
 Always team work time
 Story boards
 Table top activities
 PDSA | A3 | Workflows
 Fun
 Recognition
 Feedback/evaluation


Learning Session

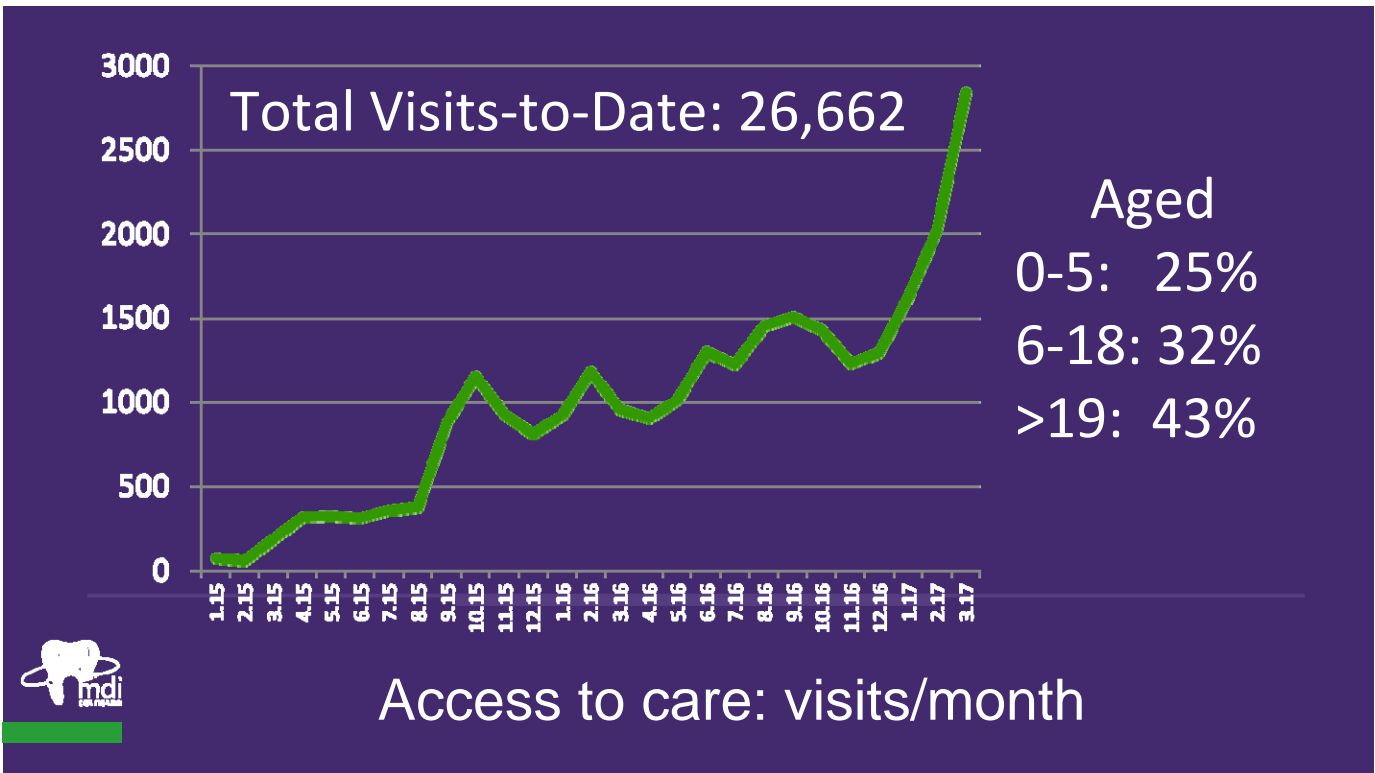
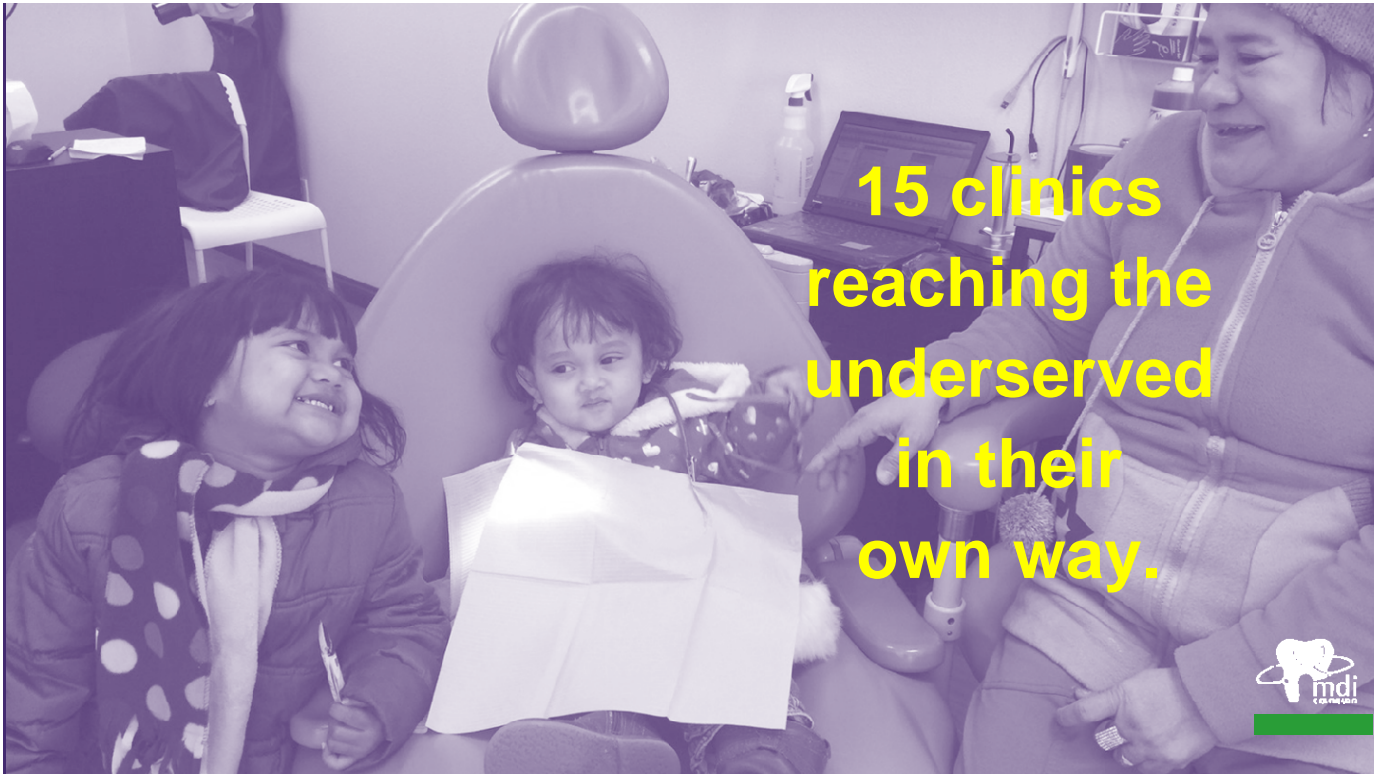
Learning Sessions



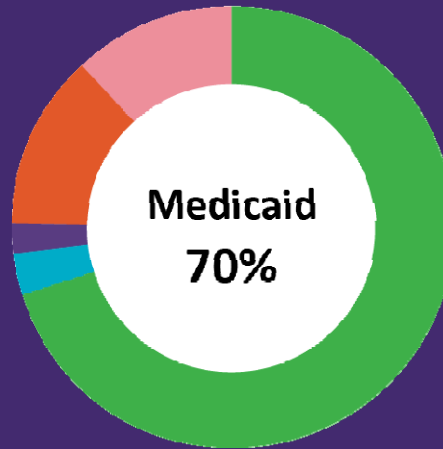


Metric Coaching





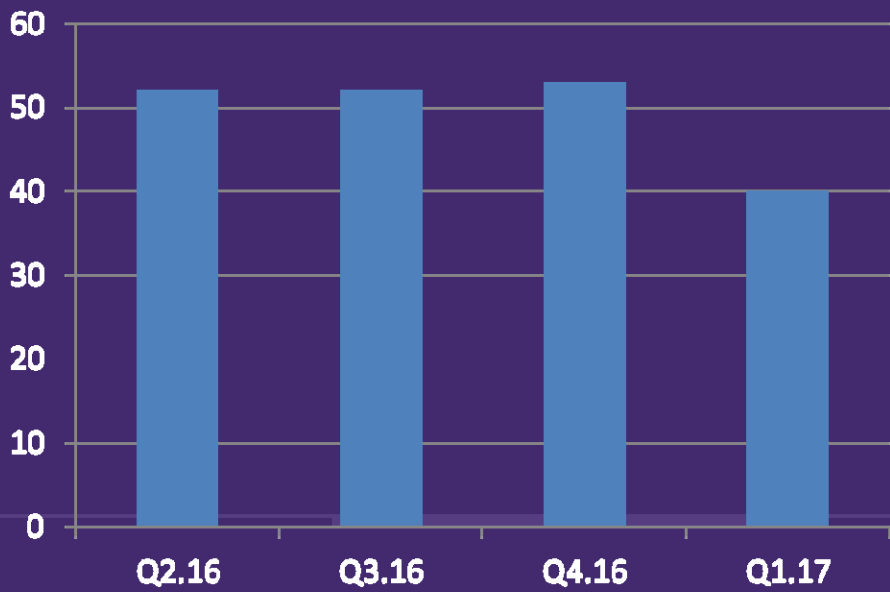
Medicaid: **11,356**
CHP+: **483**
Private: **344**
None: **2,077**
Other: **1,905**



Insurance status



Services provided



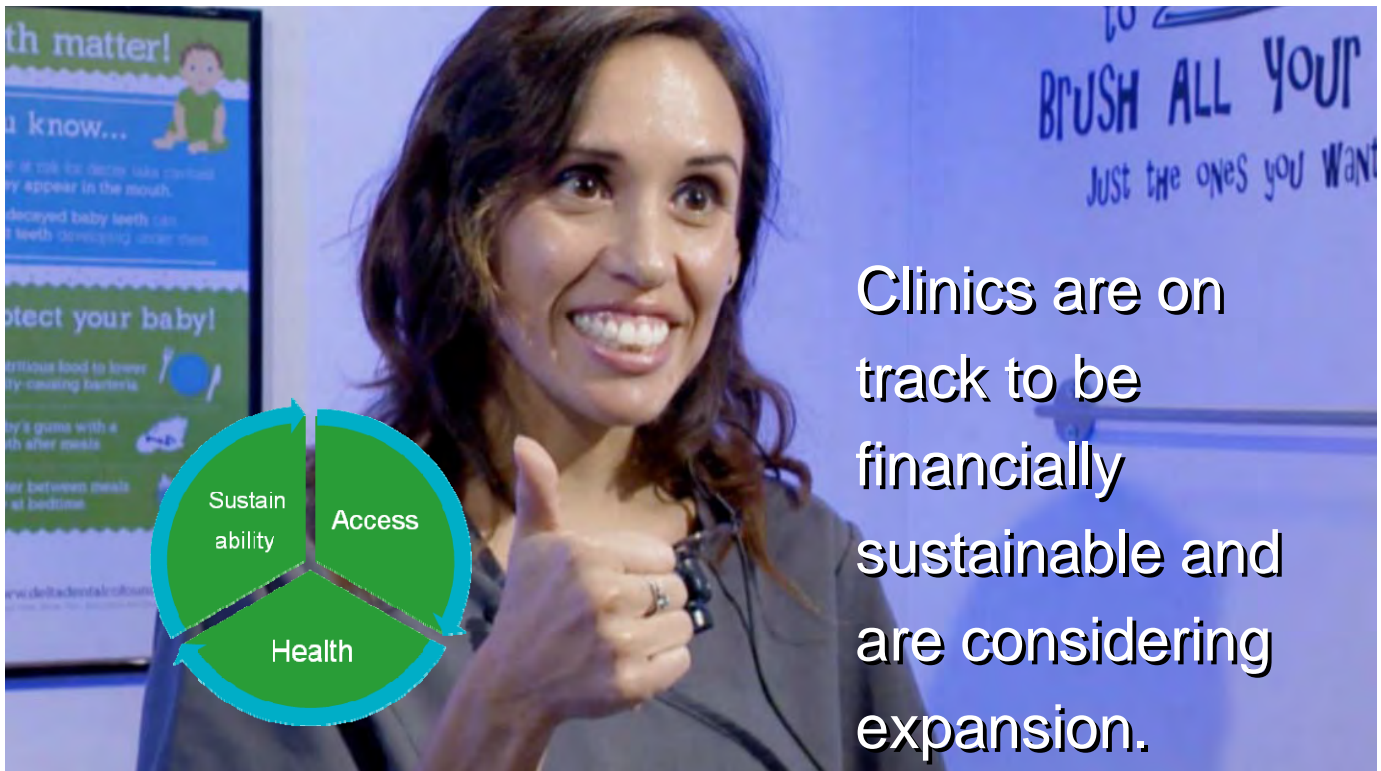
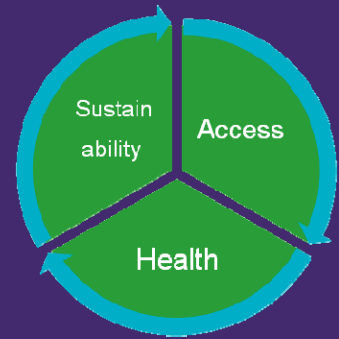
% No dental visit in past 12 months

40%

Patient visits with untreated decay



12,500 Referrals → 60%



Wave II



Contact

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